



# HEALTH MANAGEMENT ASSOCIATES

## Medicaid Health Homes: Lessons from the Field

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## ■ OUTLINE OF TODAY'S DISCUSSION

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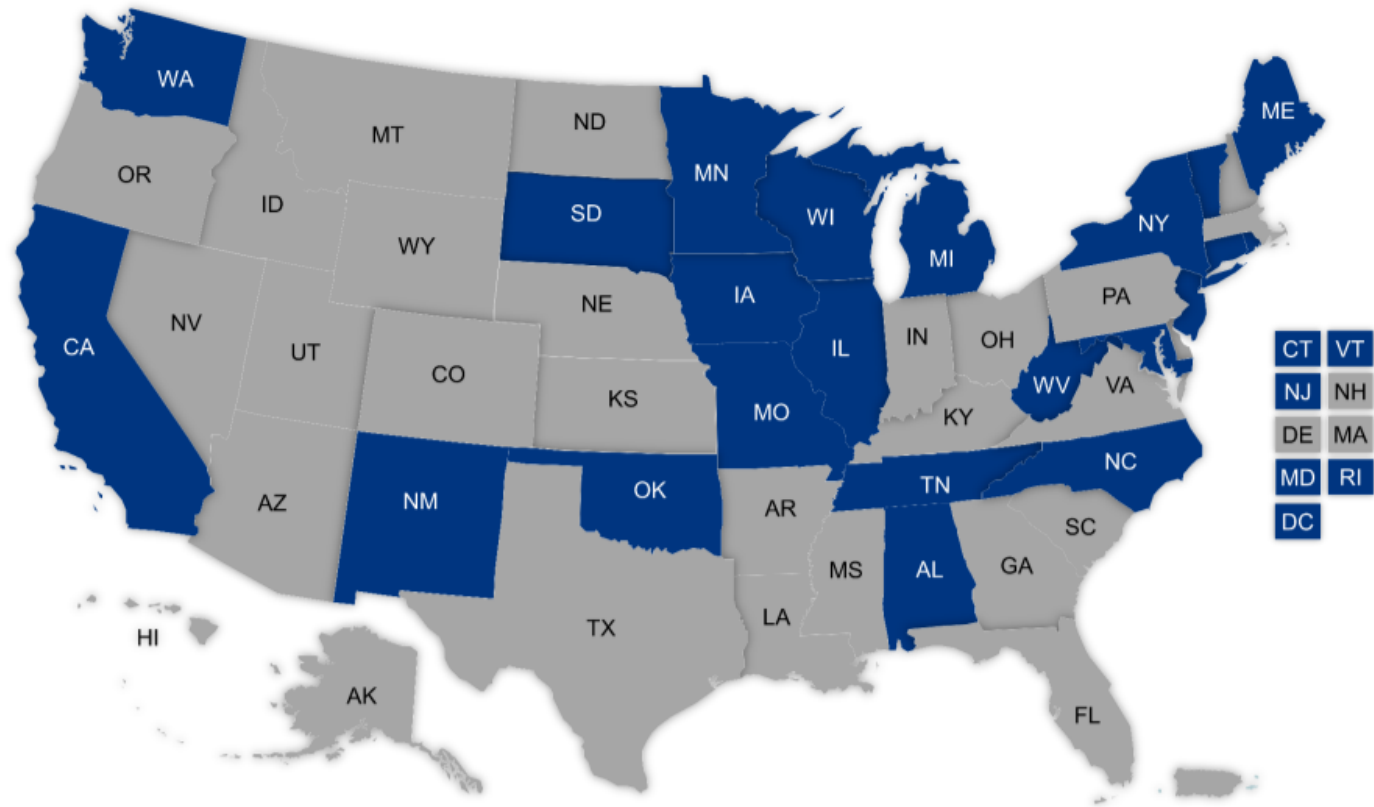
- + Overview of Health Home policy, beneficiaries, services, and providers
- + Discussion of Health Home clinical and financial outcomes
- + Lessons learned in New York's Health Home program after seven years
- + Early lessons learned in DC's program in second year of implementation
- + Question and answers

- + “Health Homes” (HHs) were authorized as a Medicaid State Plan Option under the Affordable Care Act, Section 2703.
- + States must file a State Plan Amendment (SPA) outlining how they plan to implement HHs and, when approved by CMS, states receive eight quarters of 90/10 federal match for implementation.
- + States must consult with SAMHSA prior to submitting the SPA to CMS regardless of targeted conditions.
- + As of September 2018, 22 states and DC have implemented 35 HH models.

# NATIONAL SNAPSHOT OF HEALTH HOMES



Approved Medicaid Health Home State Plan Amendments (September 2018)



As of September 2018, 22 states and the District of Columbia have a total of 35 approved Medicaid health home models.

States with Approved Health Home SPAs (number of approved health home models)	Alabama, California, Connecticut, District of Columbia (2), Illinois, Iowa (2), Maine (3), Maryland, Michigan (2), Minnesota, Missouri (2), New Jersey (2), New Mexico, New York (2), North Carolina, Oklahoma (2), Rhode Island (3), South Dakota, Tennessee, Vermont, Washington, West Virginia (2), Wisconsin
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Note that Idaho, Kansas, Ohio, and Oregon have terminated their Medicaid health home state plan amendments and are no longer providing services under a 2703 SPA.

## ■ HEALTH HOME BENEFICIARIES

- + To qualify for Health Home services, Medicaid beneficiaries must: (1) have two or more chronic conditions; (2) have one chronic condition and be at risk of developing another; or (3) have a serious and persistent mental health condition.
- + Some states identify eligible beneficiaries and assign them to HHs. In other states, enrollment is entirely through provider referral subject to state verification of eligibility.



The Health Home option allows states the flexibility to identify a target population of persons with chronic health or behavioral conditions and offer them six required Health Home services:

- + Comprehensive care management.
- + Care coordination and health promotion.
- + Comprehensive transitional care from inpatient to other settings, including appropriate follow-up.
- + Patient and family support, which includes authorized representatives.
- + Referral to community and social support services, if relevant.
- + The use of HIT to link services, as feasible and appropriate.



**The states can designate eligible providers to provide HH services. These include:**

- + FQHCs/RHCs
- + CMHCs
- + Local MH authorities
- + Clinical practices
- + Specified teams (constellation of providers)
- + Community Care Teams
- + Psych Rehab programs
- + Tribal Health Centers
- + Managed Care Plans
- + Hospitals
- + Medical Centers
- + Mental and Chemical Dependency Treatment Teams
- + Primary Care Practitioners
- + Home Health Agencies
- + Case Management Agencies

Health Homes have created pathways and systems for integration by:



- + Shared electronic medical records between behavioral and physical health providers;
- + Embedded mental health professionals in primary care and primary care consultants in mental health clinics;
- + Depression and substance use screenings in primary care; and
- + Co-location of behavioral and physical care within a building or clinic.



### May 2018: Report to Congress on Health Home State Plan Option

- + The evaluation covers the first 13 programs in the first 11 states to launch Health Homes: Alabama, Idaho, Iowa, Maine, Missouri, New York, North Carolina, Ohio, Oregon, Rhode Island, and Wisconsin.



- 1)** Health Homes created pathways to target high-cost, high-need patients, and initial results suggest potential for improvements in care utilization patterns, costs (five states), and quality (four states).
- 2)** The use of multidisciplinary care teams was broadly recognized as the most important change to emerge from Health Homes.
- 3)** Initial and continuing assistance with practice transformation and team-based care is important, particularly to address the behavioral health needs and social determinants of health that impact patients.

- 4) Well-developed HIT and other infrastructure is needed for care coordination and quality improvement.
- 5) HH programs show promise in effectively addressing needs of individuals with complex chronic physical and mental health conditions and substance use disorder, particularly those who also have high social needs.
- 6) Most of the early HH states continue to offer the HH program beyond their initial enhanced match period, which suggests that states have found value in HH models.

# Lessons From the Field: New York



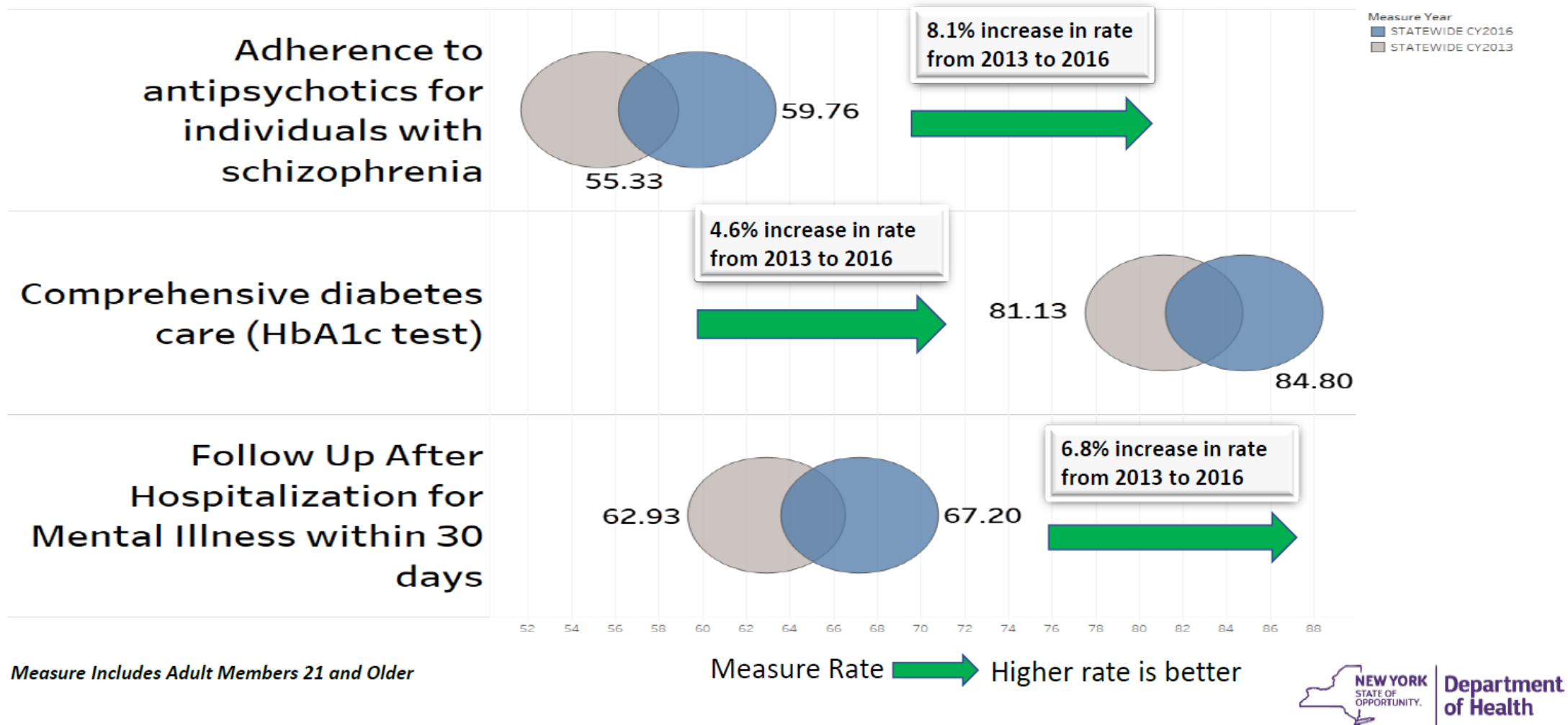


An aerial photograph of the New York City skyline at sunset. The Empire State Building is the central focus, with its spire reaching towards the orange and yellow sky. Other skyscrapers are visible in the surrounding area, their windows reflecting the warm light. The water of the harbor is visible in the distance.

## NEW YORK STATE LESSONS LEARNED: ENGAGEMENT

- + Outreach and engagement is critical to enrolling people and difficult
  - + Analytic algorithms can only play a minor role in identifying these people
  - + Face to face community-based, feet on the street outreach is needed
  - + Stationing skilled outreach workers in high volume areas like local Medicaid offices and homeless shelters is another
  - + Requires constant system education
  - + It must be reimbursed in a rational way
  - + Real time data (ADT feeds, Managed Care alerts) are critical
  - + Education and empowerment of the value added of the service for individuals and families is necessary

## Health Homes Improving Quality of Care for Enrolled Members





## ■ NEW YORK STATE LESSONS LEARNED: QUALITY OVERSIGHT AND DATA EXCHANGE

- + State standards and early guidance are critical to consistent implementation and setting up systems for long term program evaluation and demonstrating ROI
  - + This includes a statewide platform to collect, aggregate and disseminate information for the purposes of evaluation and improvement of care management
  - + Making changes later is far more difficult than instituting clear policies and procedures up front
  - + Once you implement, give folks time to do so before making changes
  - + Establish clear up front metrics and stick to them to establish a baseline and measure progress against them. (Limit the number of metrics to avoid pushing Health Homes to try to “boil the ocean.”)
  - + Access to claims data is critical
  - + Standardized data exchange with MCOs, hospitals and other partners is needed
  - + Connectivity to Health Information Exchanges

## ■ NEW YORK STATE LESSONS LEARNED: PARTNERING WITH PAYERS

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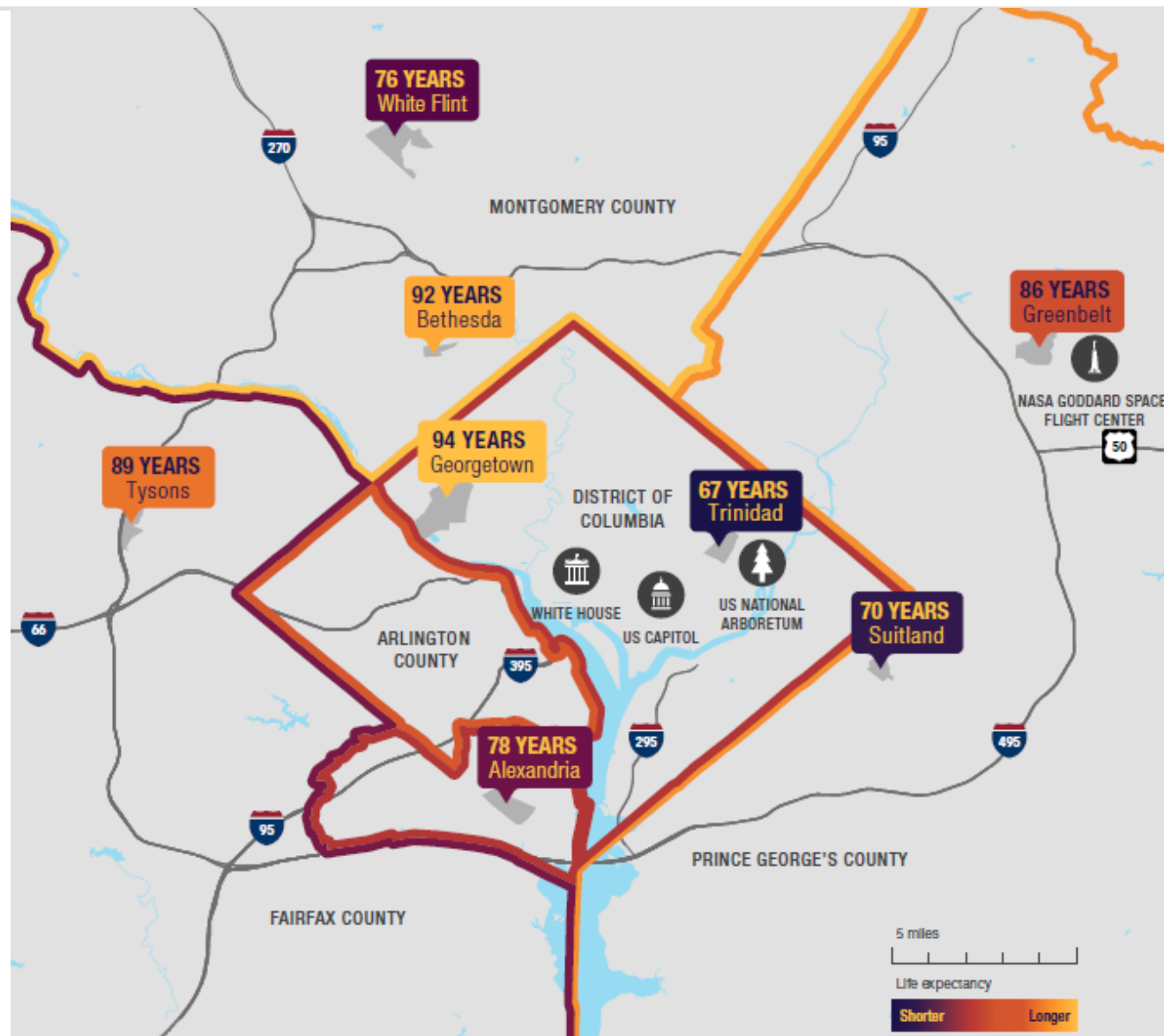
- + The most critical relationship for Health Home success is between Health Homes and the payers (MCOs, State Medicaid or other)
- + Clarity of roles, responsibilities, points of coordination and communication are necessary.
- + Health Homes can play a critical role in value-based payments arrangements.
- + Health Homes working with MCOs can establish meaningful metrics and processes for evaluating cost savings.
- + Data exchange, collaboration and real time coordination between MCOs and Health Homes is necessary for success and can result in mutual benefit for both but can be very messy (control/turf issues, accountability)

# Lessons From the Field: Washington DC



## LIFE EXPECTANCY AT BIRTH IN THE METROPOLITAN WASHINGTON REGION

Life expectancy, how long a newborn can expect to live, varies 27 years across the census tracts of the metropolitan Washington region.



## ■ DC HEALTH HOME COMPARISON

	My DC Health Home Program	DC HH 2 My Health GPS
District Agency	Dept of Behavioral Health (DBH)	Dept of Health Care Finance (DHCF)
Providers	Core Service Agencies	FQHCs, individual providers or primary care practices
Launch/status	January 2016	July 2017
Enrollment Process	Consent, assessment and care plan	Consent, assessment and care plan
Criteria for Eligibility	SMI/adults	Chronic conditions/adults and children
Reimbursement	PMPM/bill per service	PMPM/bill per service
Acuity	2 tiers- blended	2 tiers based on medical acuity
Incentives	None	Incentive to complete the enrollment in the 1 <sup>st</sup> qtr
Quality	CMS	CMS and P4P
IT tools/support	iCAM: DBH internal EHR	CRISP ENS and MHGPS specific tools
MCO: Delegation of HH services	No NCQA recognized PCMH practices	Practices need to be PCMH level 2 or in the application process for levels 2 or 3.

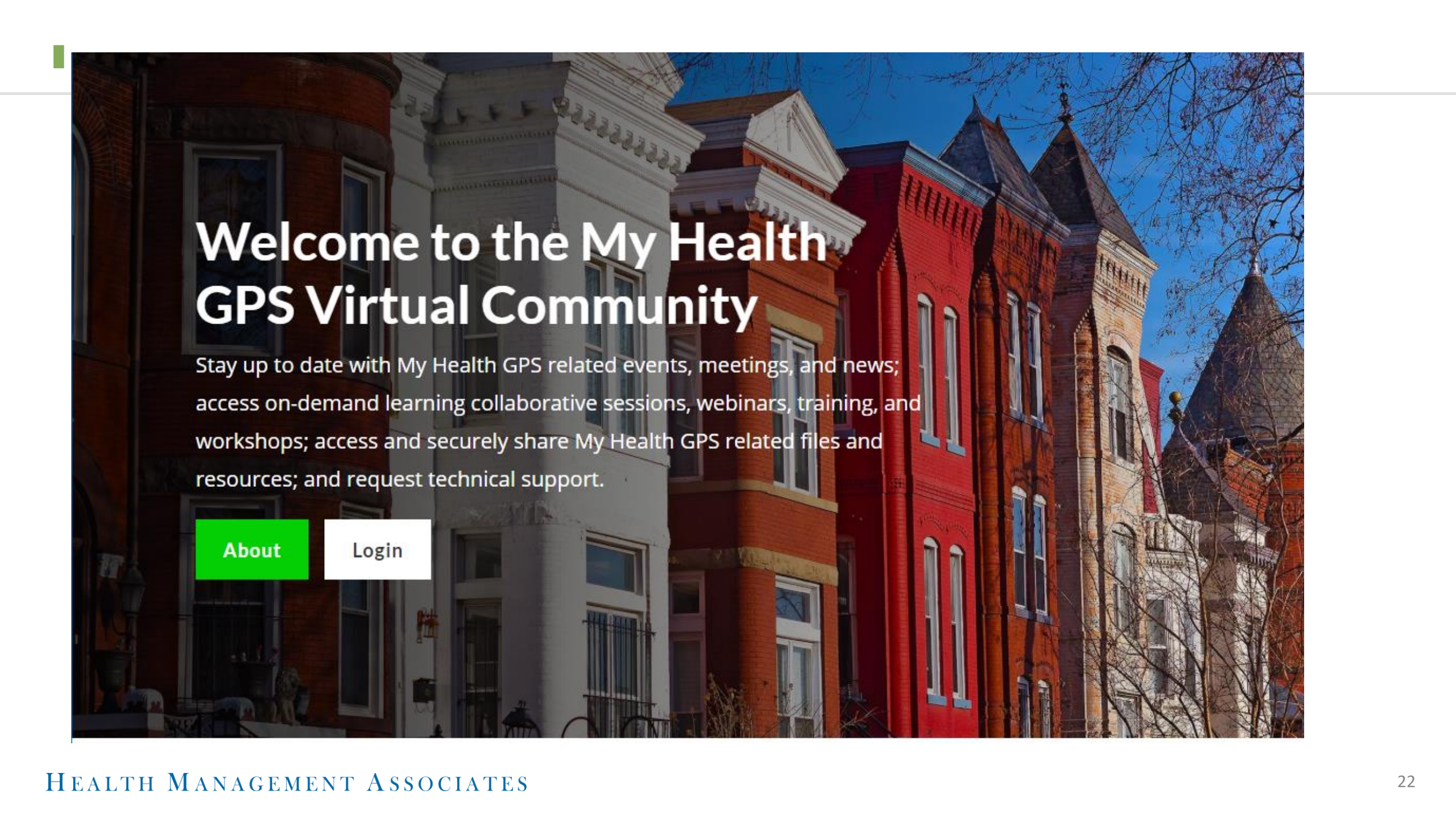




- + MyhealthGPS.org – use of customized, newly developed website for MHGPS practices
- + Practice Management tools with CRISP:
  - + CRISP- Regional HIE
  - + DC investment for TA to increase data collection/contributors
  - + DC investment for TA to end users
  - + Development of additional tools- (review in next slides)



A free program for  
Washington, DC  
residents with Medicaid



# Welcome to the My Health GPS Virtual Community

Stay up to date with My Health GPS related events, meetings, and news; access on-demand learning collaborative sessions, webinars, training, and workshops; access and securely share My Health GPS related files and resources; and request technical support.

[About](#)[Login](#)





As part of the District's My Health GPS program, interdisciplinary teams embedded in the primary care setting will serve as the central point for integrating and coordinating the full array of eligible beneficiaries' primary, acute, behavioral health, and long-term services and supports to improve health outcomes and reduce avoidable and preventable hospital admissions and ER visits. The My Health GPS program will deliver care coordination services to beneficiaries with multiple chronic conditions, enrolled in either Fee-For-Service or Managed Care. The District's My Health GPS program was launched in July 2017.

## Related Sites & Tools

[DHCF My  
Health GPS](#)

[CRISP Unified  
Login](#)

[CRISP ENS  
PROMPT Login](#)

[Medicaid Web  
Portal](#)



## Files

Depending on your level of access you may see multiple files or no files below. If you are looking file that you believe you should have access to but don't see please email support. [support@myhealthgps.org](mailto:support@myhealthgps.org)

Site Folders « Children's National Health System



Name ^	Date modified	Size
Documents		
EBP and Tools		
Forms & Materials		
HIE Information		
Uploads		



Drag your files here ...

... or find documents on your device

Add files

Upload folder

# CRISP ENCOUNTER NOTIFICATION SERVICE PROMPT TOOL

ENS

Encounter Notification Service®

PROMPT

Proactive Management of Patient Transitions

Filter by Name or MRN

Any Participants (6)

Add Filters

All

Not Started

In Progress

Completed

# of Notifications: 1004

TERRY BURKE (335657900)

Mount Sinai Hospital

7/28/16 4:34 PM

ER Transfer

FUZ Stomach Pain VIW PAIN ON BOTH SIDES

STEPHAN WELLS (361826393)

Shouldice Hospital

7/28/16 3:30 PM

ER Discharge

PEC2 HEAD INJ FAX967 LT LEG PAIN/FOOTBALL

DARLA STARK (440925517)

Toronto General Hospital

7/28/16 2:51 PM

ER Admit

QIQ1 Stomach Pain XIR PAIN ON BOTH SIDES

SERENA SCHROEDER (391499362)

Toronto General Hospital

7/28/16 10:51 AM

ER Admit

MIS8693 Stomach Pain SAX090 LOW B/P

TERRY BURKE (335657900)

698-443-4269 (home)

Destination MRN: 335657900

Date of Birth: 10/6/97

Gender: Female

Address: 906 North Rocky Fabien Blvd.

City/State: New York, WY

Primary Phone: 698-443-4269

Primary Care Provider: Vicki Strong

Destination Practice: Howard County

Insurance Panel: HPP

Insurance ADT:

Care Manager Name:

Most Recent Event

Source Facility: Mount Sinai Hospital

Patient Class: Emergency

Event Type: Transfer

Admit Date/Time: 7/28/16 4:34 PM

Discharge Date/Time: 7/28/16 4:34 PM

Patient Complaint: FUZ Stomach Pain

Source MRN:

Admit Source: Emergency room

Patient Diagnosis: VIW PAIN ON BOTH SIDES

Discharge Disposition: Discharged/transferred to an intermediate care facility ICF

Number of IP Visits: 4

Number of ER Visits: 1

Status Log

10/9/18 12:27 PM

crisp set this notification to In Progress

10/9/18 12:27 PM

crisp set this notification to Not Started

10/4/18 11:05 AM

AParsons@ainq.com set this notification to Completed

10/4/18 11:05 AM

AParsons@ainq.com set this notification to In Progress

10/4/18 11:04 AM

AParsons@ainq.com set this notification to Not Started

10/3/18 12:23 PM

bsmart set this notification to In Progress

10/3/18 11:09 AM

bsmart set this notification to Not Started

10/2/18 1:37 PM

dspilling set this notification to Completed

10/2/18 1:37 PM

dspilling set this notification to In Progress

9/18/18 9:40 AM

crisp set this notification to Not Started

9/18/18 9:40 AM

crisp set this notification to Completed

9/18/18 9:39 AM

crisp set this notification to In Progress

9/18/18 9:34 AM

crisp set this notification to Not Started

Feed of event alerts for panel

Patient Information

Event Information

HEALTH MANAGEMENT ASSOCIATES

25

# CRISP PATIENT CARE SNAPSHOT



## Patient Care Snapshot

Patient Name: GILBERT GRAPE Gender: Date of Birth: 01-01-1984



Profile Sections

Collapse/Expand All

### Patient Demographics

 GILBERT GRAPE  4145 EARL C ADKINS DR. RIVER, WV 26000

**Gender** D.O.B. 01-01-1984

### Medications From Claims

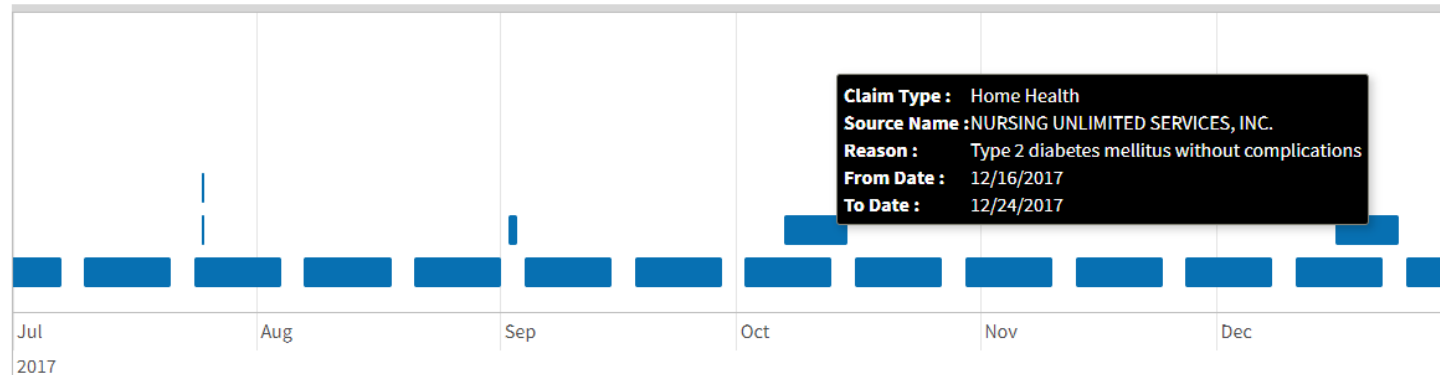
Fill Date	Medications	Quantity	Days Supply	Prescriber Name
09/26/2017	Lisinopril 40 mg/1	30	30	Prescriber1
09/26/2017	Aspir Low 81 mg/1	30	30	Prescriber1
09/26/2017	AMLODIPINE BESYLATE 5 mg/1	30	30	Prescriber1
09/20/2017	Ergocalciferol 1.25 mg/1	1	30	Prescriber1
09/20/2017	Fluticasone Propionate 50 ug/1	60	30	Prescriber1

### Diagnoses From Claims

Condition	Date Recorded
+ Abnormality of gait	
+ Late effects of cerebrovascular disease, hemiplegia affecting dominant side	
+ Pain in left shoulder	
+ Unspecified schizophrenia	

### Encounters From Claims

#### Event



1y 6m 3m 1m 7d

7/1/2017

to

01/01/2018

Apply


Clear

From Date	To Date	Source Name	Claim Type	Reason
01/05/2018	01/05/2018	MEDICAL TRANSPORTATION MANAGEMENT	Services	
12/25/2017	01/05/2018	NURSING UNLIMITED SERVICES, INC.	Home Health	Type 2 diabetes mellitus without complications
12/16/2017	12/24/2017	NURSING UNLIMITED SERVICES, INC.	Home Health	Type 2 diabetes mellitus without complications
12/11/2017	12/22/2017	NURSING UNLIMITED SERVICES, INC.	Home Health	Type 2 diabetes mellitus without complications
11/27/2017	12/08/2017	NURSING UNLIMITED SERVICES, INC.	Home Health	Type 2 diabetes mellitus without complications
11/13/2017	11/24/2017	NURSING UNLIMITED SERVICES, INC.	Home Health	Type 2 diabetes mellitus without

### Encounters From ADT


 Emergency  Inpatient  Outpatient




**CRISP**

Unified Landing Page

[HOME](#)[PDMP](#)[MIRTH WIDGET](#)[MIRTH RESULTS](#)[CRS-DC](#)

**HELP**

CRAIG BEHM  
(SIGN OUT)

Actions: [Download](#) [Configure Layout](#) [More Actions](#)

Filters: Sources: 4 selected [Date Range: All Dates](#)

**Skywalker, Luke** Male 03/06/1989 (28 yrs) (Community ID: 1785538)  
555 RIDING HIGH LANE, BALTIMORE, MD 22334

[Summary](#) [More Patient Information](#) [Patient Groups](#) [eHT HIE Worklist](#) [PDMP](#) [Patient Care Overview](#)

Laboratories (12) Other Orders (0)

Date	Name	Source
06/11/2014	TOTAL CHOLESTEROL, A1C	CGH
03/30/2013	DIFFERENTIAL - AUTO	CGH
03/30/2013	CHEM7	CGH
03/30/2013	CBC W/ AUTO DIFF	CGH
03/30/2013	MAGNESIUM	CGH
03/28/2013	PT therapy/ INR	CGH
03/28/2013	ABO & RH	CGH
03/28/2013	PTT SCREEN	CGH
03/28/2013	DIFFERENTIAL - AUTO	CGH
03/28/2013	CBC W/ AUTO DIFF	CGH
03/28/2013	CHEM7	CGH
03/28/2013	HCG pregnancy	CGH

Imaging (4)

Date	Name	Source
09/04/2016	XR PORTABLE CHEST	EDGLB2
03/29/2013	FLUORO, UP TO ONE HR	CGH
03/29/2013	CHEST,SINGLE VW (A/P-P/A)	CGH
03/28/2013	ANKLE,COMP.,(3 VIEWS)	CGH

Medications (5)

Date	Name	Source
11/03/2015	LORAZEPAM 1 MG TABLET (37...	PDMP
11/03/2015	HYDROMORPHONE 8 MG TAB...	PDMP
10/30/2015	ALPRAZOLAM 1 MG TABLET (...)	PDMP
10/25/2015	AMPHETAMINE SALTS 20 MG ...	PDMP
10/25/2015	DEXTROAMP-AMPHET ER 20 ...	PDMP

Immunizations (0)

No Immunizations to display

Documentation (2)

Date	Name	Source
08/18/2016	Care Alert	UM_UMM
04/01/2013	OPERATIVE REPORT	CGH

Care Management (0)

No Care Management to display

Allergies (0)

No Allergies to display

Ambulatory Encounters (2) Inpatient Encounters (4) Conditions (0)

Date	Admission Type	Source
09/19/2016	Care Management Enrollment	HLTHEC
06/27/2014	1	CGH

- + Lab results
- + Radiology reports
- + Discharge summaries
- + Consultations
- + Operative notes
- + Images
- + Immunizations

New

Previous

Calculated on: Sep 26, 2017

Reporting period: Jan 01, 2015 - Dec 31, 2015 (364 days)

0 measures  
selected

Export

Add Filter

☒ ☐ Search...

Communication and Care Coordination

(0 selected)

Community, Population and Public Health

(2 selected)

Effective Clinical Care

(5 selected)

Efficiency and Cost Reduction Use of Healthcare Resources

(0 selected)

Patient Safety

(1 selected)

Person and Caregiver-Centered Experience Outcomes

(0 selected)

Calculation Parameters

Providers

Locations

GENERATED FOR LOCATION 442 Neha Corner Ports -

(Western Health System)

GENERATED FOR LOCATION 62495 Arnoldo Meadows Key -

(Western Health System)

GENERATED FOR LOCATION 6408 Keenan View Island -

(Western Health System)

GENERATED FOR LOCATION 73835 Walter Course Well -

(Western Health System)

**CMS117v5**

Childhood Immunization Status

IPP = 7

Target: 25%

Numerator: 2  
Denominator: 7

28%

**CMS82v4**

Maternal Depression Screening

IPP = 3

Target: 50%

Numerator: 2  
Denominator: 3

66%

**CMS160v5** (3 stratifications)

Depression Utilization of the PHQ-9 Tool

IPP = 5

Target: 60%

Numerator: 2  
Denominator: 5

40%

Exclusions = 1

Sep-Dec

Next >>

**CMS125v5**

Breast Cancer Screening

IPP = 10

No target set

Numerator: 2  
Denominator: 10

20%

Exclusions = 2

**CMS62v5**

HIV/AIDS: Medical Visit

IPP = 8

No target set

Numerator: 6  
Denominator: 8

75%

**CMS122v5**

Diabetes: Hemoglobin A1c (HbA1c) Poor Control ...

IPP = 6

No target set

Numerator: 5  
Denominator: 6

83%

**CMS177v5**

Child and Adolescent Major Depressive Disorder (...)

IPP = 4

No target set

Numerator: 1  
Denominator: 4

25%

**CMS128v5** (2 stratifications)

Anti-depressant Medication Management

IPP = 3

No target set

Numerator: 1  
Denominator: 3

33%

Exclusions = 1

84 days

Next >>

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ANY  
QUESTIONS?

A hand holding a white marker is shown on the right side of the image, completing the question mark. The hand is wearing a dark suit sleeve. The background is a dark, textured surface, likely a chalkboard.