

# Bringing Pay for Performance to Pharmacy

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# Quality Focus in Medicaid



Medicaid Final Rule referenced Quality Rating System goal by 2021



Pay for Performance (P4P) or Value-Based Purchasing (VBP) network requirements



Most State Medicaid Programs contracts require NCQA accreditation



Almost half of all states use quality ratings as a factor in their auto-assignment algorithms



Most states use at least one form of quality-based financial incentive:

- Quality withholds – about half of all states
- Quality incentives (no withholds) – about 10% of contracts
- Fines for missing quality targets – about half of all states

# Pharmacy Focus on Quality Drives Results



## DIRECT

Pharmacy linked to metric

- Measuring controller to total asthma medications
- Antibiotic utilization
- Adherence rates
- High dose opioids
- Multiple prescribers or pharmacies for opioids

## INDIRECT

Pharmacy influences metric

- Adherence decreases blood glucose levels
- Receipt of flu vaccines
- Receipt of medication within a time period of an event

**ASTHMA** ● **DIABETES** ● **HYPERTENSION** ● **HIGH CHOLESTEROL** ● **DEPRESSION**



# How is this network different?

*Value-based approach to retail contracting*



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