

HEALTH
MANAGEMENT
ASSOCIATES

Analysis of the 2020 CMS Advance Notice Parts I and II and Draft Call Letter



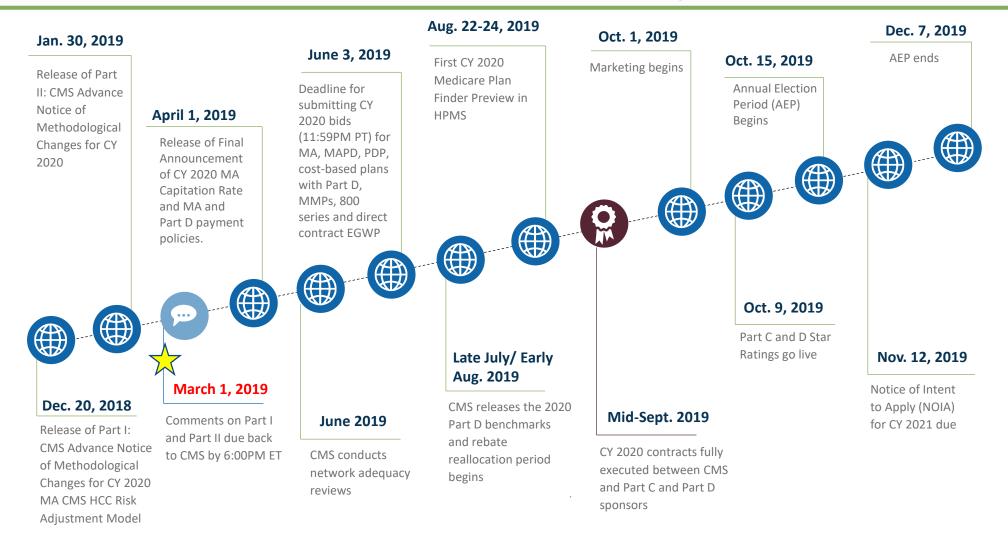


AGENDA

- **☐** Key Themes and Priorities
- **□** Part C Policies
- **□** Part D Policies
- **☐** Risk Adjustment and Other Payment Changes
- **☐** Star Ratings
- **☐** Key Timelines

■ KEY DATES FOR CY 2020 MEDICARE ADVANTAGE PLANS

Comments on the Advance Notice Part I and Part II and Draft Call Letter are due March 1



2020 ADVANCE NOTICEPART I AND II AND DRAFT CALL LETTER

KEY THEMES AND PRIORITIES

KEY THEMES AND PRIORITIES

- Proposed Payment Updates
- Dual Eligible Integration
- Continued Focus on the Opioid Epidemic & Improved Access to Treatment
- New Risk Adjustment Methodologies
- Updates to Star Ratings
- Criteria for Non-Medical Supplemental Benefits
- Promoting Greater Generic Drug Dispensing and Vaccines

■ NET PAYMENT IMPACTS FOR 2020

Preliminary estimate of expected average change in revenue, excluding coding trend adjustments, is 1.59%. Actual revenue change will vary by plan and by geography.

Year-to-Year Percentage Change in Payment

Impact Area	2020 Advance Notice*	2019 Final*
Effective Growth Rate	4.59%	5.28%
Rebasing/Repricing	TBD	0.49%
Change in Star Ratings	-0.14%	-0.26%
MA Coding Intensity Adjustment	0.0%	0.01%
Risk Model Revision	0.28%	0.28%
Encounter Data Transition	-0.06%	-0.04%
EGWP Payment Policy	0.0%	-0.1%
Normalization	-3.08%	-2.26%
Expected Average Change in Revenue	1.59%	3.4%
Coding Trend	3.3%	3.1%

■ PART D: SUBSTANTIAL INCREASE IN OUT-OF-POCKET SPENDING DUE TO "PART D CLIFF"

Absent Congressional action, Affordable Care Act (ACA) provision which slowed the growth of the catastrophic coverage threshold level will expire in 2020. This will result in a significant increase in out-of-pocket spending needed to reach catastrophic coverage.

Standard Benefit	2018	2019	2020	
Deductible	\$405	\$415	\$435	
Initial Coverage Limit (ICL)	\$3,750	\$3,820	\$4,020	
Out of Pocket Threshold	\$5,000	\$5,100	\$6,350	
Total Covered Part D Spend for LIS (including the coverage gap)	\$7,508.75	\$7,653.75	\$9,038.75	
Estimated Total Covered Part D Spend for non LIS	\$8,417.60	\$8,906.55	\$9,719.38	
Minimum Cost Sharing				
Generic/Preferred Multi-Source Drug	\$3.35	\$3.40	\$3.60	
Other	\$8.35	\$8.50	\$8.95	

PART C POLICIES

HEALTH MANAGEMENT ASSOCIATES

■ 2020 DRAFT CALL LETTER – CY 2020 BENEFITS AND BID REVIEW HIGHLIGHTS

Key Updates to Part C Benefit Design	
Total Beneficiary Cost (TBC)	• \$36 per-member-per-month
Maximum Out of Pocket Spending (MOOP)	 "Intermediate MOOP" CMS is also considering additional flexibilities for select service category cost sharing standards for plans that use the voluntary or intermediate MOOP
Cost Sharing Requirements	 Increases to all categories of inpatient hospital and skilled nursing facility (days 21-100) cost sharing
New Opioid Treatment Program (OTP)	 New covered benefit including certain medications, substance use counseling, individual and group therapy, and toxicology testing OTPs must be enrolled in Medicare, certified by SAMHSA, and accredited by a SAMHSA-approved entity
	 Access must be consistent with existing community patterns of care in the areas where the network is being offered

■ SPECIAL SUPPLEMENTAL BENEFITS FOR THE CHRONICALLY ILL (SSBCI)



The Bipartisan Budget Act of 2018 (BBA 2018) permits MA plans to offer non-primarily healthrelated supplemental benefits to chronically ill enrollees in 2020

- Items or Benefits that are Not Primarily Health Related or Offered Non-Uniformly
 - Must have a reasonable expectation of improving or maintaining health or overall function
 - E.g., transportation for non-medical needs, home-delivered meals, food and produce
 - May not include capital or structural improvements that would increase home value
 - Plans can vary which eligible enrollees are offered SSBCI, but must offer objective criteria for determination
 - Coverage requests for supplemental benefits should be treated similar to requests for other plan benefits
- CMS seeks feedback on whether other factors (e.g., financial need) should be considered in determining permissible SSBCI

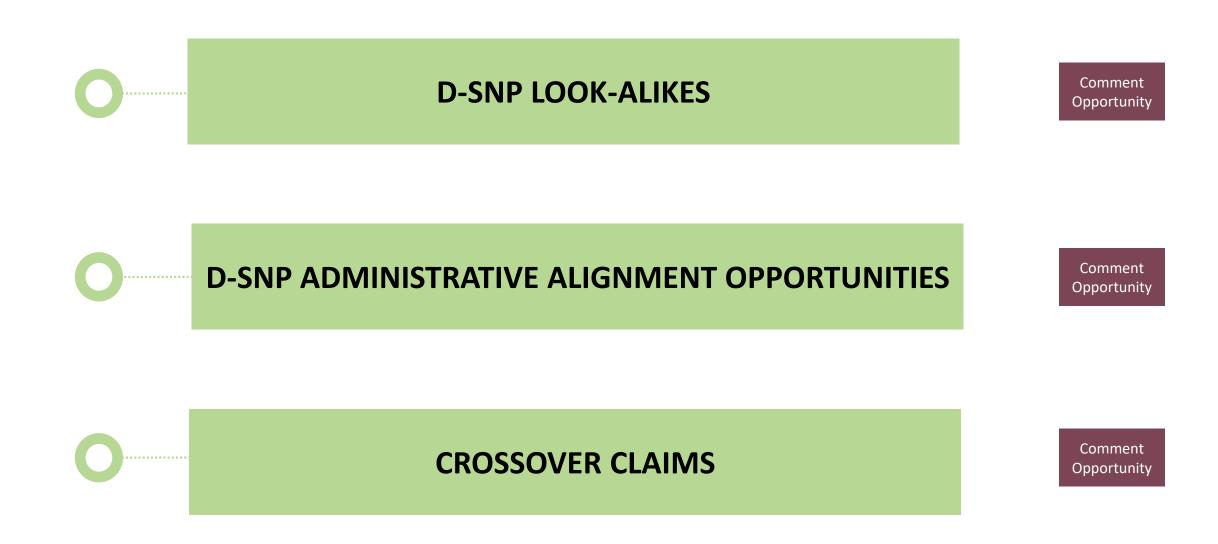
CMS'S PROPOSAL OUTLINES INITIAL CRITERIA FOR SSBCI ELIGIBILITY



Definition of Chronically-Ill Enrollee

- Must meet all three of the following criteria:
 - Have one or more comorbid and medically complex chronic conditions that are life threatening or significantly limit the overall health or function of the enrollee
 - Have a high risk of hospitalization or other adverse health outcomes, and
 - Require intensive care coordination
- For CY 2020, CMS will consider any enrollee with one of 15 SNP-specific chronic conditions to meet the statutory criteria of a chronically ill enrollee
- MA plans do not need to specify the process they use to determine enrollee eligibility
- CMS solicits comment on whether plans should have flexibility to determine if a chronic condition meets the statutory standard and if CMS should consider alternative approaches

■ SEVERAL PROVISIONS ADDRESS D-SNP POLICIES AND MEDICARE/MEDICAID ALIGNMENT



■ ADDITIONAL CY 2020 SUPPLEMENTAL BENEFIT OPPORTUNITIES ARE AVAILABLE



PHYSICAL EXAM SUPPLEMENTAL BENEFIT FOR SNPS



PART C AND D DEMONSTRATIONS

VBID TEST MODEL

- ✓ Opens VBID demonstration model to eligible plans in all 50 states starting in CY 2020
- Expands model to include RPPOs and SNPs
- ✓ Ability to test: non-uniform benefit design (cost-sharing or supplemental benefits) targeted based on condition and/or socioeconomic status; expanded rewards and incentives programs; and telehealth networks to expand access
- ✓ Participating plans must offer wellness and health care plan (WHP), including advance care planning
- ✓ Applications due March 1, 2019
- ✓ CMS indicates it plans to test the inclusion of the Medicare hospice benefit in Medicare Advantage starting in CY 2021

Part D Payment Modernization Model

- ✓ Tests risk sharing model for Part D—plans take two-sided risk for the federal reinsurance subsidy
- ✓ Provides new flexibilities including Part D Rewards and Incentives programs
- ✓ Open to PDPs and MA-PDs
- ✓ Applications due March 1, 2019



■ 2020 DRAFT CALL LETTER - CY 2020 PART D BENEFITS AND PAYMENT HIGHLIGHTS

Key Part D Payment Updates



Annual Percentage Increase (API)

 Proposed API of 5.21%--sum of annual projected trend of 5.25% and prior year revision of -0.04%. Increases in out-of-pocket thresholds substantially higher due to "Part D Cliff."



Plan Liability for Gap Coverage

- **Generic**: Plan liability increased from 63% to 75%; Beneficiary co-insurance decreased from 37% to 25%
- **Brands**: Plan liability maintained at 5%; Beneficiary co-insurance maintained at 25%



Other Benefit Design Changes

- Standalone PDP Meaningful Differences. Remains at \$22 in OOPC between Enhanced Alternative vs. Basic Plan
 Specialty Tier Threshold, Remains at \$670, CMS socks foodback on methodology.

 Comment
- Specialty Tier Threshold. Remains at \$670. CMS seeks feedback on methodology used to evaluate threshold changes
- Maximum Copays. No change
 - Preferred Generic: <\$20
 - Generic: \$20
 - Preferred Brand: \$47
 - Non-preferred Drug \$100

Opportunity

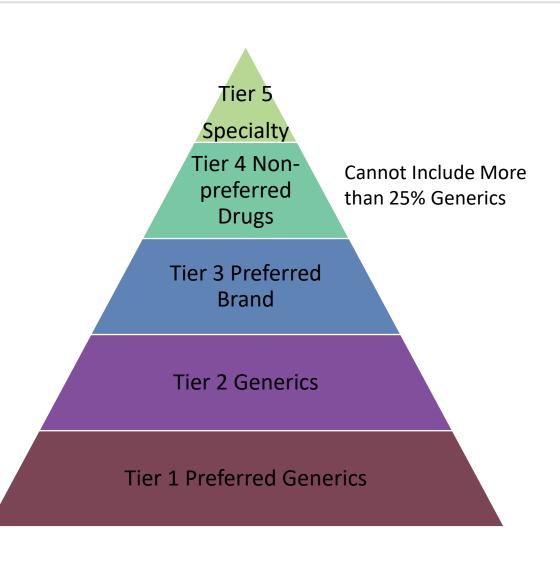
■ SEVERAL PROVISIONS ENCOURAGE SPONSORS TO PREVENT AND ADDRESS OPIOID OVERUTILIZATION

ACCESS TO OPIOID REVERSAL AGENTS (NALOXONE) & MEDICATION-ASSISTED TREATMENT Comment **CHANGES TO THE OVERUTILIZATION MONITORING SYSTEM (OMS)** Opportunity **UPDATES TO OPIOID OVERUSE MEASURES**

■ CMS PROPOSED DRUG TIER CHANGES TO ENCOURAGE GREATER USE OF GENERICS



- Constrains number of generics placed in nonpreferred drug tier (Tier 4)
- Discourages placement of generics on brand tiers (and brands on generic tiers)
- Encourages Part D sponsors to either offer no cost-sharing for vaccines or place them on a lowcost-sharing tier
- Solicits feedback about placement of biosimilars: generic vs. specialty tier?

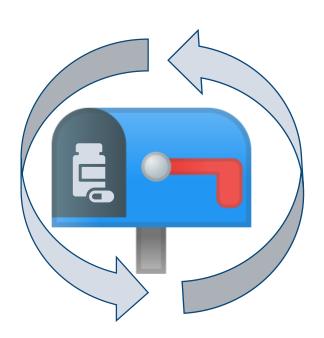


CMS PROPOSES TO ALLOW OPT-IN VOLUNTARY AUTO-SHIP REFILL PROGRAM



Proposal would replace current policy requiring affirmative consent for sending refills prior to each delivery

- Only applicable to drugs that a beneficiary has been using for at least four consecutive months
- Beneficiaries must be given opportunity to select auto-ship on a drug-by-drug basis
- Part D sponsors should provide no less than two reminders prior to sending
 - CMS does not specify method of outreach for reminders
 - Reminder should provide instructions for beneficiary to cancel shipment
- Pharmacies or Part D sponsors must confirm beneficiary participation at least annually



NEW PROPOSED RULES MAY IMPACT PART D PLANS IN 2020

REMOVAL OF ANTI-KICKBACK PROTECTION FOR PRESCRIPTION DRUG REBATES

Published: 2/6/19 | Status: Proposed | Comment Period: Open (4/8/19) | Effective Date: Varies

Drug Rebates and the Anti-Kickback Statue

Aims to increase transparency, reduce incentives to raise drug prices, and lower out-of-pocket cost by excluding from safe harbor protection certain reductions in price and other remuneration from a drug manufacturer paid to PBMs, Part D plans, and Medicaid MCOs. **Effective Date:** January 1, 2020 (but CMS is asking for feedback on whether this gives entities a sufficient transition period)

New Safe Harbors

Proposes two new safe harbors for: 1) discounts reflected at the point-of-sale (if certain requirements are met); and 2) certain fixed fee service arrangements between drug manufacturers and PBMs. **Effective Date:** 60 days following publication of final rule

RISK ADJUSTMENT AND OTHER PAYMENT CHANGES

CMS IS REQUIRED TO IMPLEMENT NEW RISK ADJUSTMENT MODEL



The 21st Century Cures Act requires CMS to update the risk adjustment model to take into account the number of conditions. CMS is proposing two versions of the Payment Condition Count (PCC) model

PCC Version One

- Unlike current CMS-HCC model, PCC also takes into the account the number of conditions a beneficiary has
- Number of conditions counted would be capped at ten
- Includes more severe/chronic conditions and improves accuracy

PCC Version Two

- Identical to PCC version one, but with three additional HCC condition categories
- Additional HCC categories include pressure ulcers, dementia with complications, and dementia without complications

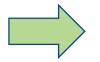
Proposed Phase-in Schedule for PCC Model, as Required by 21st Century Cures Act

2020	2021	2022
50% PCC	75% PCC	100% PCC
50% CMS-HCC 2017	25% CMS-HCC 2017	0% CMS-HCC 2017

CMS is proposing to increase the use of encounter data in 2020

Proposed use of encounter data in Part C, Part D, and ESRD Risk Adjustment models:

25% (2019) 50% (2020)



NORMALIZATION FACTORS

MA Coding Pattern Adjustment

5.90% - This amount is mandated by statute, and is the minimum required (same in 2019).

CMS-HCC Model Normalization Factors:

Consistent with Part I Advance Notice proposal to blend risk scores calculated with 1) 2017 CMS-HCC payment model and 2) proposed Payment Condition Count model, CMS calculated two factors

- 2017 CMS-HCC Model From 1.041 to 1.075
- Payment Condition Count Model From 1.38 to 1.069

PACE Normalization Factor: 1.159 (same as 2019)

ESRD-Dialysis Normalization Factor: From 1.033 to 1.059

ESRD-Functioning Graft Normalization Factor: From 1.048 to 1.084

RxHCC Normalization Factor: From 1.019 to 1.043 **OR** 1.035

Comment Opportunity



CMS PROPOSES SEVERAL CHANGES TO STAR RATINGS

Key Updates to Star Ratings



Removal of Part D Appeals Measures

 CMS proposes to remove two Part D appeals measures in the 2020 measurement year due to low statistical reliability

Comment Opportunity

which appeals are upheldCMS is considering maintaining measures on Display Page



Updates to Extreme and Uncontrollable Circumstances Policy

• CMS again proposes to adjust the Star Ratings to take into account the effects of extreme and uncontrollable circumstances

Measures seek to evaluate timeliness of processing appeals and the rates at

- Methodology similar to that which was adopted for the 2019 Star Ratings, but two proposed changes for 2020
 - Eliminating the difference-in-differences adjustment for survey data
 - Clarifying the rules around measures with missing or biased data in the prior or current year

■ CHANGES TO 2020 STAR MEASURES

Updated Star Measures

- Medication Adherence for Cholesterol (Statins) (Part D)
- Medication Therapy Management (MTM) Program Completion Rate for Comprehensive Medication Reviews (CMR) Measure (Part D)
- Medication Adherence for Hypertension (RAS Antagonists), Diabetes Medications, and Cholesterol (Statins) (Part D)
- Statin Use in Persons with Diabetes (SUPD) (Part D)
- Members Choosing to Leave the Plan (Part C & D)

Removal of Measures

 Controlling High Blood Pressure (Part C) (to return to Star Measures in 2022)

Display Measures

NEW

- Transitions of Care (Part C)
- Follow-up after Emergency
 Department Visit for Patients with
 Multiple Chronic Conditions (Part C)
- MPF Price Accuracy (Part D)

UPDATED

- Use of Opioids at High Dosage and from Multiple Providers (OHDMP) and Antipsychotic Use in Persons with Dementia (APD) (Part D)
- Problems Getting Information and Help from the Plan and Problems with Prescription Drug Benefits and Coverage Disenrollment Reasons Survey composite measures (Part D)

RETIRED

 Transition Monitoring Program Analysis (TMPA) and Formulary Administration Analysis (FAA) (Part D)

■ POTENTIAL CHANGES AND ADDITIONS TO STAR RATINGS FOR 2021 AND BEYOND

New Measure Concepts

- Cross-Cutting Topic Measure Digitalization (Part C)
- Cross-Cutting Topic Exclusions for Advanced Illness (Part C)
- Physician/Plan Interactions (Part C & D)
- Pain Management (Part C)
- Patient-Reported Outcome Measures (Part C)
- Adherence to Antipsychotic Medications for Individuals with Schizophrenia (Part C)
- Antibiotic Utilization Measures (Part C)
- Diabetes Overtreatment (Part C)
- Interoperability Measures (Part C)

Comment Opportunity

Comment

Opportunity

Comment

Opportunity

Changes to Measures

- Plan All-Cause Readmissions (Part C)
- Medication Reconciliation (Part C)
- Osteoporosis Measures (Part C)
- Care for Older Adults Functional Status Assessment Indicator (Part C)
- Hospitalization for Potentially Preventable Complications (Part C)
- Medication Adherence (ADH) for Hypertension, Diabetes, and Cholesterol Opportunity (Statins) (Part D)
- Antipsychotic Use in Persons with Dementia (APD) and Statin Use in Persons with Diabetes (SUPD) (Part D)
- Concurrent Use of Opioids and Benzodiazepines (COB), Polypharmacy Use of Multiple Anticholinergic (ACH) Medications in Older Adults (Poly-ACH), and Polypharmacy Use of Multiple Central Nervous System (CNS)-Active Medications in Older Adults (Part
- Use of Opioids from Multiple Providers and/or at High Dosage in Persons without Cancer (Part D)
- High Risk Medication and Diabetes Medication Dosing (DMD) (Part D)

Removal of Measures

- Adult BMI Assessment (Part C)
- Appeals Auto-Forward (Part D)
- Appeals Upheld (Part D)

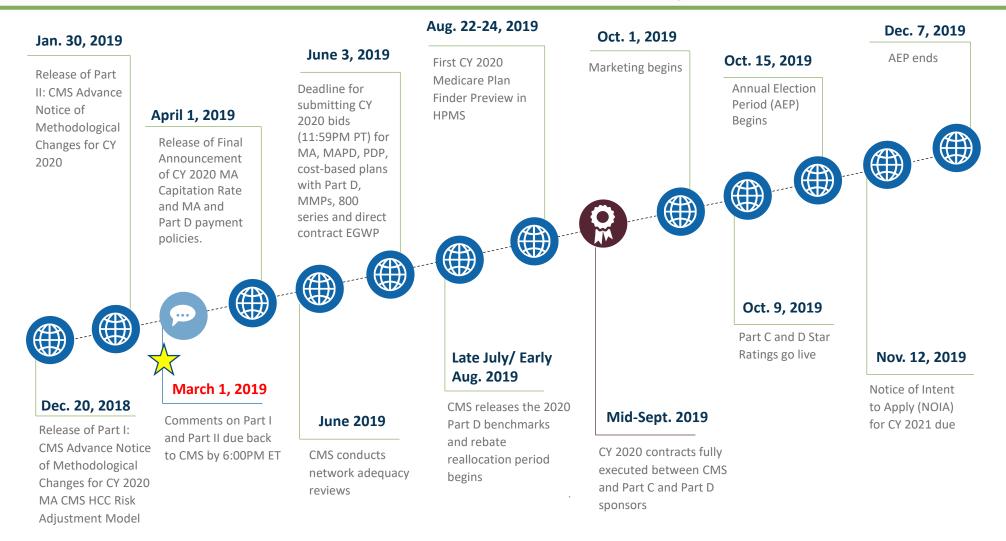
Comment

Comment Opportunity



■ KEY DATES FOR CY 2020 MEDICARE ADVANTAGE PLANS

Comments on the Advance Notice Part I and Part II and Draft Call Letter are due March 1



HMA's Medicare Practice

Jon Blum 202.601.7742 JBlum@healthmanagement.com

Mary Hsieh 404.834.5028 MHsieh@healthmanagement.com



Jon Blum Managing Principal



Mary Hsieh Managing Principal



Michael Engelhard Managing Principal



Margaret Tatar Managing Principal



Sarah Barth Principal



Trudi Carter MD
Principal



Tom Friedman Principal



Deb Gracey Principal



Julie Johnson Principal



Linda Lee Principal



Dana McHugh Principal



Tom Murar Principal



Jose Robles
Principal



Maddy Shea Principal



Narda Ipakchi Senior Consultant



Aimee Lashbrook Senior Consultant



Danielle Pavliv
Senior Consultant



Mary Russell Senior Consultant