HEALTH MANAGEMENT ASSOCIATES



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MDHHS ANNOUNCES PLAN TO COMPETITIVELY PROCURE PIHP CONTRACTS.

The Michigan Department of Health and Human Services (MDHHS) announced on February 28, 2025 that it is launching an initiative to improve access to quality behavioral health care that will include a competitive procurement for Pre-Paid Inpatient Health Plan (PIHP) contracts. With its announcement, MDHHS released an online survey seeking public feedback of focus areas, such as strengthening personcentered care, conflict free access and choice, and enhancing access and choice. The survey closed on March 31, 2025. Michigan's specialty behavioral health system serves approximately 300,000 individuals, including adults with SMI, children with SED, individuals with SUD, and individuals with intellectual and developmental disabilities. MDHHS currently contracts with PIHPs as regional Medicaid managed care entities to administer behavioral health services and supports.

MDHHS ANNOUNCES \$8 MILLION IN FUNDING FOR HEALTHY COMMUNITY **ZONES.**

The Michigan Department of Health and Human Services announced on April 1, 2025, that it has awarded approximately \$8 million to 20 organizations to build Healthy Community Zones in the City of Detroit and Chippewa and Saginaw counties. Healthy Community Zones aim to reduce racial disparities in chronic disease through community-led solutions. The initial funding period will last 18 months.

MEDICAID MANAGED CARE ENROLLMENT ACTIVITY

As of March 1, 2025, there were 1,772,250 Medicaid beneficiaries, including 564,635 Healthy Michigan Plan (HMP) beneficiaries, enrolled in the nine Michigan Medicaid Health Plans (HMOs). As the table below shows, this is an overall increase of 5,676 since February 1, 2025. The number of HMP beneficiaries enrolled in HMOs increased by 4,169 and the number of non-HMP beneficiaries increased by 1,507.

The total number of Medicaid beneficiaries, including Healthy Michigan Plan (HMP) beneficiaries enrolled in the nine Michigan Medicaid Plans in March 2025 is 155,084 less than in March 2024. The count of HMP beneficiaries enrolled in the nine Michigan Medicaid Health Plans (HMOs) in March 2025 is 70,505 less than March 2024. The drop in Medicaid enrollment may be from continued impacts of the PHE unwind as well as a stronger state economy, steady job growth, and low unemployment according to University of Michigan economists.





	Mar 2024	May 2024	July 2024	Sept 2024	Nov 2024	Feb 2025	Mar 2025
All Medicaid							
Beneficiaries Enrolled	1,927,334	1,841,137	1,772,065	1,783,527	1,762,420	1,766,574	1,772,250
Total HMP Enrollees	635,140	588,352	558,714	561,835	554,704	560,466	564,635
Total CSHCS/ Medicaid Enrollees	27,063	27,124	26,644	27,428	27,573	28,100	28,324
Total Medicare/ Medicaid Enrollees (Duals)	34,446	32,976	31,410	33,656	30,636	28,863	28,767
Total MIChild Enrollees	43,610	47,442	49,179	55,477	59,379	62,340	63,371

The number of beneficiaries identified as mandatory managed care enrollees but not yet enrolled in a Medicaid HMO has varied dramatically over the last few years, from a low of 41,894 in June 2023 to a high of 149,746 in May 2020. In March 2025, the number of mandatory but not yet enrolled beneficiaries was 71,245, which is 9,927 less than February 2025.

As the enrollment reports for March (pdf, xls) reflect, every county in the state is served by at least one Medicaid HMO. Auto-assignment of beneficiaries into the HMOs is available in every county. In addition to the HMOs with smaller service areas, there is one HMO - McLaren Health Plan - authorized to serve all counties in the Lower Peninsula, and Blue Cross Complete authorized to serve all but two of the Lower Peninsula counties. Beneficiaries in all 15 counties in the Upper Peninsula are auto assigned, through federal "Rural Exception" authority, to the one HMO serving these counties, Upper Peninsula Health Plan.

The plans with the highest total enrollment in March 2025 were Meridian Health Plan of Michigan with about 20 percent of the total (355,668 enrollees), Molina Healthcare of Michigan with about 17 percent (295,020 enrollees), Blue Cross Complete of Michigan with about 17 percent of the total number of enrollees (293,033), and UnitedHealthcare Community Plan with 14 percent (256,464 enrollees).

Healthy Michigan Plan (HMP)

The total count of HMP enrollees in the Medicaid HMOs increased in March 2025 by 4,169 from February 2025 to 564,635. All Medicaid HMOs have HMP beneficiaries enrolled, although the numbers vary across plans. The plans with the highest HMP enrollment in March 2025 were Blue Cross Complete with about 20 percent of the total, Meridian Health Plan of Michigan with about 18 percent, and Molina Healthcare of Michigan with about 14 percent of the total number of enrollees.



CSHCS/Medicaid

MDHHS requires children (and a few adults) receiving services from both the Children's Special Health Care Services (CSHCS) program and the Medicaid program to enroll in Medicaid HMOs. There were 28,324 joint CSHCS/Medicaid beneficiaries enrolled in the Medicaid HMOs in March 2025, an increase of 224 since February 2025. All Medicaid HMOs have CSHCS/Medicaid enrollees, although the numbers vary across plans. The plans with the highest enrollment in March 2025 were Molina Healthcare of Michigan with about 21 percent, Priority Health Choice had about 18 percent of the total number of enrollees, Blue Cross Complete and Meridian Health Plan of Michigan each had about 16 percent.

MIChild

There were 63,371 MIChild beneficiaries enrolled in the Medicaid HMOs in March 2025, an increase of 1,031 since February 2025. All Medicaid HMOs have MIChild beneficiaries enrolled, although the numbers vary dramatically across plans. The plans with the highest enrollment in March were Meridian Health Plan of Michigan with about 21 percent of the total, and Molina Healthcare of Michigan and Priority Health each with about 15 percent of the total number of enrollees.

Medicare/Medicaid

Aside from Michigan's Medicare/Medicaid financial alignment demonstration, MI Health Link, there were an additional 28,767 Medicaid beneficiaries dually eligible for Medicare (duals) enrolled in March 2025 in Medicaid HMOs for their Medicaid benefits. The number of enrolled duals decreased by 96 between February 2025 and March 2025. All Medicaid HMOs have duals enrolled, although the numbers vary significantly across plans. Molina Healthcare of Michigan had about 21 percent of the total number of enrollees, while UnitedHealthCare Community Plan had about 19 percent of the total number enrollees, and Meridian Health Plan of Michigan had about 16 percent.

MI HEALTH LINK

In previous editions of The Michigan Update we have written about Michigan's implementation of an integrated healthcare delivery system demonstration for adults dually eligible for Medicare and Medicaid (duals). The demonstration, called MI Health Link, operates in four regions of the state. The entire Upper Peninsula is one region; eight counties in the southwest corner of the state (Barry, Berrien, Branch, Calhoun, Cass, Kalamazoo, St. Joseph, and Van Buren) form another region; and Macomb County and Wayne County are two single-county regions. Medicaid and Medicare physical healthcare services (including long-term services and supports) are provided by HMOs that have contracts as Integrated Care Organizations (ICOs) to serve the duals.

The number of MI Health Link enrollees continues to fluctuate, with increases in some months and decreases in others. The Michigan Department of Health and Human Services (MDHHS) reports that in





March 2025, the MI Health Link enrollment total was 31,298 a decrease of 708 enrollees since February 2025.

The tables below illustrate MI Health Link enrollment by month from 2023 to the most current data. Enrollment fluctuations are clear. January 2025 had the lowest enrollment over the past 30 months with 30,850 enrollees, May 2023 saw the highest enrollment with 44,216 enrollees.

Jan. 2023	Feb. 2023	March 2023	April 2023	May 2023	June 23
42,501	42,066	41,319	44,033	44,216	43,399
July 2023	Aug. 2022	Sept. 2023	Oct. 2023	Nov. 2023	Dec. 2023
42,410	41,434	40,210	38,796	37,645	37,305

Jan. 2024	Feb. 2024	Mar. 2024	Apr. 2024	May 2024	June 2024
37,657	36,491	34,935	36,305	35,239	33,904
July 2024	Aug. 2024	Sept. 2024	Oct. 2024	Nov. 2024	Dec. 2024
33,098	32,553	32,243	31,548	31,383	31,718

Jan. 2025	Feb. 2025	Mar. 2025
30,850	32,006	31,298

There are six ICOs serving one or more of the demonstration regions. The table below provides enrollment information by region for each ICO for March 2025.

MI Health Link Enrollment	Upper Peninsula Region	SW MI Region	Macomb Region	Wayne Region	Total
Aetna Better Health of MI		2,806	1,353	3,415	7,574
AmeriHealth Michigan			686	2,023	2,709
HAP CareSource			928	2,618	3,546
Meridian Health Plan of MI		2,278	742	1,770	4,790
Molina Healthcare of MI			1,724	6,922	8,646
Upper Peninsula Health Plan	4,033				4,033
Total	4,033	5,084	5,433	16,748	31,298

The plans with the highest enrollment in March 2025 were Molina Healthcare of Michigan with about 28 percent of the total, Aetna Better Health of Michigan with about 24 percent, and Meridian Health Plan of Michigan with about 15 percent of the total number of enrollees.

During March 2025, about 92 percent of the MI Health Link enrollees were living in a community setting, and the remaining 8 percent of enrollees resided in a facility. About 8 percent of the total enrollees living in a community setting were receiving home and community-based long-term services and supports through the MI Health Link HCBS program waiver; however, a significant number of the other enrollees



living in a community setting received in-home services and supports from the ICOs through the Medicaid State Plan personal care benefit called Home Help.

Most MI Health Link enrollees are passively enrolled; they are auto assigned to a health plan based on their eligibility but can opt out of the demonstration at any time. Beneficiaries may also voluntarily enroll in the demonstration; during March 2025, about 27 percent of the demonstration's participants were voluntarily enrolled.

MDHHS also reports 65,309 duals eligible for participation in the demonstration have chosen to opt out. These individuals receive their Medicaid benefits on a fee-for-service basis but retain the option to voluntarily enroll, or re-enroll, in the demonstration at any time.

More than half of the MI Health Link enrollees are individuals under the age of 65. These younger individuals qualified for Medicare and Medicaid based on a disability.

MEDICARE ADVANTAGE SPECIAL NEEDS PLANS

Medicare Advantage Special Needs Plans (SNPs) are a type of Medicare Advantage plan that provide care coordination services under an NCQA-approved Model of Care. They can be HMO or PPO plan types and deliver tailored benefits to the groups they serve. To enroll in a SNP, enrollees must meet special eligibility criteria.

There are three types of SNPs, each serving a different population:

- Dual Eligible Special Needs Plan (D-SNP) D-SNPs serve individuals dually eligible for Medicare and Medicaid and must hold a contract with the state Medicaid agency. D-SNPs are designated by CMS as Coordination Only (CO D-SNP), Highly Integrated (HIDE D-SNP), or Fully Integrated (FIDE D-SNP) according to the level of coordination and integration between Medicare and Medicaid.
- Chronic Condition SNP (C-SNP) C-SNPs serve individuals with specific severe or disabling chronic conditions such as cardiovascular disorders or diabetes.
- Institutional Special Needs Plan (I-SNP) I-SNPs limit enrollment to individuals requiring an institutional level of care, including those living in the community.

As of March 2025, there are a total of **167,655** individuals enrolled in SNPs in Michigan. **This is an increase** of **8,230** (5%) from March 2024.

Dual Eligible Special Needs Plans (D-SNP)

In 2025, there are 20 D-SNPs in Michigan offered by seven parent organizations. A total of 149,174 individuals are enrolled. Humana currently has the largest D-SNP market share (47,090 enrollees), followed by United (46,374 enrollees) and CVS Health/Aetna (23,700 enrollees).





Only CO D-SNPs operate in Michigan. This will change when Michigan transitions MI Health Link to a HIDE SNP + Managed Long-term Services and Supports (MLTSS) program on January 1, 2026.

No new parent organizations entered Michigan's D-SNP market in 2025, but McLaren Health Care and Commonwealth Care Alliance closed their D-SNP plans.

Parent		Integration	Feb 2025	Mar 2025
Organization	D-SNP Plan Name	Status	Enrollment	Enrollment
Centene	Wellcare Dual Access Open (PPO D-SNP)	CO D-SNP	4,416	4,178
Corporation	Wellcare Dual Access (HMO-POS D-SNP)	CO D-SNP	6,187	6,026
	Wellcare Dual Reserve (HMO-POS D-SNP) – <i>Partial Duals Only</i>	CO D-SNP	149	149
		Total	10,752	10,362
Corewell Health	PriorityMedicare D-SNP (HMO D-SNP)	CO D-SNP	8,848	8,815
		Total	8,848	8,815
CVS Health	Aetna Medicare Assure Premier (HMO D-SNP)	CO D-SNP	22,633	22,336
Corporation	Aetna Medicare Assure Premier (PPO D-SNP)	CO D-SNP	1,121	1,364
		Total	23,754	23,700
Henry Ford	HAP Medicare Complete Assist (PPO D-SNP)	CO D-SNP	519	599
Health System	HAP Medicare Complete Duals (HMO D-SNP)	CO D-SNP	1,682	1,811
		Total	2,201	2,410
Humana, Inc.	Humana Dual Select H5216-385 (PPO D-SNP)	CO D-SNP	13,092	11,723
	HumanaChoice SNP-DE H5216-388 (PPO D-SNP)	CO D-SNP	16,004	14,546
	Humana Gold Plus SNP-DE H8908-005 (HMO D-SNP)	CO D-SNP	20,157	18,981
	Humana Gold Plus SNP-DE H8908-007 (HMO D-SNP)	CO D-SNP	1,354	1.840
		Total	50,607	47,090
Molina	Molina Medicare Complete Care (HMO D-SNP)	CO D-SNP	8,837	8,353
Healthcare, Inc.	Molina Medicare Complete Care Select (HMO D-SNP) – Partial Duals Only	CO D-SNP	1,431	1,655
	,	Total	10,268	10,008
UnitedHealth	UHC Dual Complete MI-S001 (PPO D-SNP)	CO D-SNP	8,792	8,776
Group, Inc.	UHC Dual Complete MI-S002 (HMO-POS D-SNP)	CO D-SNP	26,142	26,308
	UHC Dual Complete MI-V001 (HMO-POS D-SNP)	CO D-SNP	4,515	4,913
	UHC Dual Complete MI-S3 (HMO D-SNP)	CO D-SNP	5,623	6,377
		Total	45,072	46,374
Zing Health	Zing Dual Complete Select MI (HMO D-SNP)	CO D-SNP	265	250
Consolidator, Inc.	Zing Dual Complete Open Choice MI (PPO D-SNP)	CO D-SNP	193	165
		Total	458	415
	D-SNP N	//ARKET TOTAL	151,96	149,174

Source: CMS SNP Comprehensive Report – February 2025 and March 2025







Chronic Condition Special Needs Plan (C-SNP)

There are nine C-SNP plans in the Michigan market, offered by four parent organizations. **More than 16,000** individuals are enrolled in Michigan's C-SNPs, a significant increase compared to 5,678 enrolled in March 2024. HumanaChoice – Diabetes and Heart PPO has the highest number of enrollees (10,734).

Parent Organization	C-SNP Plan Name	Specialty Diseases	Feb 2025 Enrollment	Mar 2025 Enrollment
Curana Health Holdings,	Align Kidney Care (HMO-POS)	ERSD	58	61
LLC (Align Senior Care)	Align Ridney care (rivio 1 03)			01
-		Total	58	
Humana Inc.	Humana Choice – Diabetes and Heart	Cardio Dis, CHF,	10,240	10,734
	(PPO C-SNP)	Diabetes		
	Humana Gold Plus – End Stage Renal	ERSD	120	173
	Disease (HMO)			
		Total	10,360	10,907
UnitedHealth Group, Inc.	UHC Complete Care MI-3 (PPO)	Cardio Dis, CHF,	1,330	1,517
		Diabetes		
	Erickson Advantage Champion (HMO-	Cardio Dis, CHF,	220	215
	POS)	Diabetes		
		Total	1,550	1,732
Zing Health Consolidator,	Zing Select Diabetes & Heart MI (HMO)	Cardio Dis, CHF,	1,064	1,135
Inc.		Diabetes		
	Zing ERSD Select MI (HMO)	ERSD	55	56
	Zing Elite Diabetes & Heart MI (HMO)	Cardio Dis, CHF,	568	751
		Diabetes		
	Zing Open Choice Diabetes & Heart MI	Cardio Dis, CHF,	1,314	1,601
	(PPO)	Diabetes		
		Total	3,001	3,543
	1	C-SNP MARKET TOTAL	14,969	16,243

Source: CMS SNP Comprehensive Report – February 2025 and March 2025



Institutional Special Needs Plan (I-SNP)

There are three parent organizations offering I-SNPs in Michigan with a total of 2,238 enrollees as of March 2025. This is an increase of 507 enrollees since March 2024. Longevity Health Plan has the most enrollees (1,179), followed by Senior Care (875).

Parent Organization	I-SNP Plan Name	Feb 2025 Enrollment	Mar 2025 Enrollment
Curana Health Holdings, LLC	Senior Care (HMO)	880	875
	Premier Care (HMO-POS)	16	17
	Total	896	892
Longevity Health Founders, LLC	Longevity Health Plan (HMO)	1,181	1,179
	Total	1,181	1,179
UnitedHealth Group, Inc.	Erickson Advantage Guardian (HMO-POS)	173	167
	Total	173	167
	I-SNP MARKET TOTAL	2,250	2,238

Source: CMS SNP Comprehensive Report – February 2025 and March 2025

MEDICAID POLICIES

The Michigan Department of Health and Human Services (MDHHS) issued several publications that are available for review on the department's website.

The department's <u>website</u> shows no new policies issued in March:

The website shows four proposed policies for which the public comment period is still open.

- 2504-LTC, Clarification on Electronic Visit Verification (EVV) Home Health Care Service Visits
- <u>2505-Clinic</u>, Timely Submission of Medicaid Cost Reports; Payment Suspension
- 2508-BCCHPS, Intensive Crisis Stabilization Services
- 2510-Pharmacy, Pharmacy Coverage for Outcomes-Based Contracts and Other High-Cost Physician-Administered Drugs or Therapies

MDHHS released six Medicaid Provider L-letters of potential interest in February, per their website.

- L 25-08, Use of the Medical Verification for Transportation Form (DHS-5330) for Prior Authorization (PA) Requests Related to Fee-for-Service (FFS) Non-Emergency Medical Transportation
- <u>L 25-09</u>, MI Health Link 1915(b) Waiver Amendment Revision of Cost-Effectiveness
- L 25-10, Notice of Intent to Submit Amendment Applications for the Section 1915(b) and 1915(c) MI Health Link (MHL) Waivers to reflect the program transition to the Highly Integrated Dual Eligible Special Needs Plan (HIDE SNP) program MI Coordinated Health





- <u>L 25-12</u>, Community Health Worker (CHW)/Community Health Representative (CHR) Services
- <u>L 25-13</u>, Information related to the Waiver for Children with Serious Emotional Disturbances (SEDW)
- L 25-15, Notice of April 9, 2025, Prosthetic and Orthotic Medicaid Provider Liaison Meeting

The department also issued a press release on Friday, February 28th highlighting its intent to procure the ten pre-paid inpatient health plans in the state. A survey was shared to provide an opportunity for public input in the development of the Request for Proposal related to this initiative: <u>Specialty Behavioral Health</u> Services





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