

HEALTH MANAGEMENT ASSOCIATES

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MEDICAID MANAGED CARE ENROLLMENT ACTIVITY

As of October 1, 2023, there were **2,147,630 Medicaid beneficiaries, including 744,710 Healthy Michigan Plan (HMP) beneficiaries**, enrolled in the nine Michigan Medicaid Health Plans (HMOs). As the table below shows, this is an overall **decrease of 62,165** since September 1, 2023. The number of HMP beneficiaries enrolled in HMOs **decreased by 24,526** and the number of non-HMP beneficiaries **decreased by 37,639**.

The count of HMP beneficiaries enrolled in the nine Michigan Medicaid Health Plans (HMOs) in October 2023 is 46,405 less than October 2022.

| | Oct 2022 | Dec 2022 | Feb 2023 | Apr 2023 | June 2023 | Sept 2023 | Oct 2023 |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| All Medicaid Beneficiaries Enrolled | 2,265,187 | 2,279,426 | 2,281,669 | 2,307,983 | 2,313,776 | 2,209,795 | 2,147,630 |
| • Total HMP Enrollees | 791,115 | 796,373 | 800,242 | 813,547 | 816,219 | 769,236 | 744,710 |
| • Total CSHCS/ Medicaid Enrollees | 27,628 | 27,804 | 28,021 | 28,640 | 28,698 | 28,574 | 27,857 |
| • Total Medicare/ Medicaid Enrollees (Duals) | 47,548 | 47,402 | 44,827 | 43,838 | 43,255 | 41,141 | 40,294 |
| • Total MICHild Enrollees | 35,922 | 36,112 | 35,819 | 36,250 | 35,844 | 38,127 | 39,346 |

The number of beneficiaries identified as mandatory managed care enrollees but not yet enrolled in a Medicaid HMO has varied dramatically over the last few years, from a previous low of 45,305 in July 2018 to a high of 149,746 in May 2020. **In October 2023 the number of mandatory but not yet enrolled beneficiaries was 49,249 – down from 56,109** in September 2023.

As the enrollment reports for October ([pdf](#), [xls](#)) reflect, every county in the state is served by at least one Medicaid HMO. Auto-assignment of beneficiaries into the HMOs is available in every county. In addition to the HMOs with smaller service areas, there are three HMOs – McLaren Health Plan, Meridian Health Plan of Michigan, and Molina Healthcare of Michigan – authorized to serve all counties in the Lower Peninsula and a fourth – UnitedHealthcare Community Plan – authorized to serve all but three of the Lower Peninsula counties. Beneficiaries in all 15 counties in the Upper Peninsula are auto-assigned, through federal “Rural Exception” authority, to the one HMO serving these counties, Upper Peninsula Health Plan.

The plans with the highest total enrollment in October 2023 were Meridian Health Plan of Michigan with about 23 percent of the total (500,152 enrollees), Molina Healthcare of Michigan with about 17 percent (375,122 enrollees), Blue Cross Complete of Michigan with about 16 percent of the total number of enrollees (342,437), and UnitedHealthcare Community Plan with about 14 percent (291,692).





Healthy Michigan Plan (HMP)

The **total count of HMP enrollees in the Medicaid HMOs declined in October 2023 for the third month in a row, reflecting the impacts of restarting redeterminations, after increases for the first seven months of the year. October's count was 744,710 which is a decrease of 24,526** from September 2023. All Medicaid HMOs have HMP beneficiaries enrolled, although the numbers vary across plans. The plans with the highest HMP enrollment in October 2023 were Meridian Health Plan of Michigan with about 21 percent of the total, Blue Cross Complete with about 19 percent, and Molina Healthcare of Michigan with about 15 percent of the total number of enrollees.

CSHCS/Medicaid

MDHHS requires children (and a few adults) receiving services from both the Children's Special Health Care Services (CSHCS) program and the Medicaid program to enroll in Medicaid HMOs. There were **27,857 joint CSHCS/Medicaid beneficiaries enrolled in the Medicaid HMOs in October 2023**, a decrease of **717** since September 2023. All Medicaid HMOs have CSHCS/Medicaid enrollees, although the numbers vary across plans. The plans with the highest enrollment in October 2023 were Molina Healthcare of Michigan with about 21 percent, Meridian Health Plan of Michigan, Blue Cross Complete, and Priority Health Choice each had about 17 percent of the total number of enrollees.

MiChild

There were **39,346 MiChild beneficiaries enrolled in the Medicaid HMOs in October 2023**, an increase of 1,219 since September 2023. All Medicaid HMOs have MiChild beneficiaries enrolled, although the numbers vary dramatically across plans. The plans with the highest enrollment in October were Meridian Health Plan of Michigan with about 24 percent of the total, Priority Health with about 16 percent and Molina Healthcare of Michigan with about 15 percent of the total number of enrollees.

Medicare/Medicaid

Aside from Michigan's Medicare/Medicaid financial alignment demonstration, MI Health Link, there were an additional **40,294 Medicaid beneficiaries dually eligible for Medicare (duals) enrolled in October 2023 in Medicaid HMOs** for their Medicaid benefits. The number of enrolled duals **decreased by 847** between September 2023 and October 2023. All Medicaid HMOs have duals enrolled, although the numbers vary significantly across plans. Meridian Health Plan of Michigan had the highest enrollment in October 2023 with about 22 percent of the total. Molina Healthcare of Michigan and UnitedHealthCare Community Plan both had about 20 percent of the total number of enrollees.





MI HEALTH LINK

In previous editions of *The Michigan Update* we have written about Michigan’s implementation of an integrated healthcare delivery system demonstration for adults dually eligible for Medicare and Medicaid (duals). The demonstration, called MI Health Link, operates in four regions of the state. The entire Upper Peninsula is one region; eight counties in the southwest corner of the state (Barry, Berrien, Branch, Calhoun, Cass, Kalamazoo, St. Joseph, and Van Buren) form another region; and Macomb County and Wayne County are two single-county regions. Medicaid and Medicare physical healthcare services (including long-term services and supports) are provided by HMOs that have contracts as Integrated Care Organizations (ICOs) to serve the duals.

The number of MI Health Link enrollees continues to fluctuate, with increases in some months and decreases in others. The Michigan Department of Health and Human Services (MDHHS) reports that **in October 2023, the MI Health Link enrollment total was 38,796** a decrease of **1,414 enrollees** since September 2023.

The tables below illustrate MI Health Link enrollment by month from 2021 to the most current data. Enrollment fluctuations are clear. The lowest count on the tables was in January 2021 when there were 39,250 enrollees; November 2022 saw the highest enrollment with 45,188 enrollees.

| Jan. 2021 | Feb. 2021 | March 2021 | April 2021 | May 2021 | June 2021 |
|-----------|-----------|------------|------------|-----------|-----------|
| 39,250 | 39,374 | 39,150 | 39,934 | 39,958 | 40,015 |
| July 2021 | Aug. 2021 | Sept. 2021 | Oct. 2021 | Nov. 2021 | Dec. 2021 |
| 40,260 | 40,294 | 41,941 | 41,317 | 41,512 | 41,250 |

| Jan. 2022 | Feb. 2022 | March 2022 | April 2022 | May 2022 | June 2022 |
|-----------|-----------|------------|------------|-----------|-----------|
| 39,362 | 38,905 | 38,588 | 40,481 | 40,453 | 40,350 |
| July 2022 | Aug. 2022 | Sept. 2022 | Oct. 2022 | Nov. 2022 | Dec. 2022 |
| 40,306 | 42,622 | 43,113 | 44,694 | 45,188 | 44,573 |

| Jan. 2023 | Feb. 2023 | March 2023 | April 2023 | May 2023 | June 23 |
|-----------|-----------|------------|------------|----------|---------|
| 42,501 | 42,066 | 41,319 | 44,033 | 44,216 | 43,399 |
| July 2023 | Aug. 2022 | Sept. 2023 | Oct. 2023 | | |
| 42,410 | 41,434 | 40,210 | 38,796 | | |





There are six ICOs serving one or more of the demonstration regions. The table below provides enrollment information by region for each ICO for **October 2023**.

| MI Health Link Enrollment | Upper Peninsula Region | SW MI Region | Macomb Region | Wayne Region | Total |
|-----------------------------|------------------------|--------------|---------------|---------------|---------------|
| Aetna Better Health of MI | | 2,997 | 1,431 | 3,867 | 8,295 |
| AmeriHealth Michigan | | | 675 | 2,188 | 2,863 |
| HAP CareSource | | | 1,034 | 3,247 | 4,281 |
| Meridian Health Plan of MI | | 4,108 | 891 | 2,606 | 7,605 |
| Molina Healthcare of MI | | | 2,094 | 9,126 | 11,220 |
| Upper Peninsula Health Plan | 4,532 | | | | 4,532 |
| Total | 4,532 | 7,105 | 6,125 | 21,034 | 38,796 |

The plans with the highest enrollment in October 2023 were Molina Healthcare of Michigan with about 29 percent of the total, Aetna Better Health of Michigan with about 21 percent, and Meridian Health Plan of Michigan with about 20 percent of the total number of enrollees.

During October 2023, about 94 percent of the MI Health Link enrollees were living in a community setting, and the remaining 6 percent of enrollees resided in a facility. About 7 percent of the total enrollees living in a community setting were receiving home and community-based long-term services and supports through the MI Health Link HCBS program waiver; however, a significant number of the other enrollees living in a community setting received in-home services and supports from the ICOs through the Medicaid State Plan personal care benefit called Home Help.

Most MI Health Link enrollees are passively enrolled; they are auto assigned to a health plan based on their eligibility but can opt out of the demonstration at any time. Beneficiaries may also voluntarily enroll in the demonstration; and during October 2023, about 27 percent of the demonstration’s participants were voluntarily enrolled.

MDHHS also reports 61,496 duals eligible for participation in the demonstration have chosen to opt out. These individuals receive their Medicaid benefits on a fee-for-service basis but retain the option to voluntarily enroll, or re-enroll, in the demonstration at any time.

More than half of the MI Health Link enrollees are individuals under the age of 65. These younger individuals qualified for Medicare and Medicaid based on a disability.





MICHIGAN MEDICARE ADVANTAGE PLANS

There are multiple types of Medicare Advantage Special Needs Plans (SNPs). Chronic Condition SNPs (C-SNPs) serve Medicare beneficiaries with specific chronic medical conditions. Institutional SNPs (I-SNPs) focus on Medicare beneficiaries residing in institutions. Plans that focus on Medicare beneficiaries dually eligible for Medicaid are called Dual Eligible SNPs (D-SNPs). All three types of plans provide Medicare benefits, and all are available in Michigan.

As of October 2023, there are a total of 140,061 Michigan enrollees in various Medicare Advantage Special Needs Plans (SNPs). This is an increase of 2,643 over September 2023. Unlike other Medicare Advantage plans, eligible individuals can enroll in a SNP year-round.

Dual Eligible Special Needs Plan (D-SNP)

D-SNPs continue to be the most popular type of SNP in Michigan. As of October 2023, there are 18 D-SNPs in the Michigan market with a total of 137,977 enrollees. While most of these coordination-only D-SNP plans continue to be HMOs, there are three PPO plans offered in the Michigan market this year. Michigan currently does not have fully integrated dual eligible SNPs (FIDEs) or highly integrated dual SNPs (HIDEs).

Not all duals enrolled in Michigan's D-SNPs are eligible to receive full Medicaid benefits. Some enrollees only receive assistance from the Medicaid program with their Medicare cost-sharing and/or monthly premiums.

Several of the Medicaid HMOs in Michigan are federally contracted as D-SNPs and some of their parent organizations are also offering D-SNPs in the state. According to federal reports, Blue Cross Complete and Upper Peninsula Health Plan continue to be the only Medicaid-contracted health plans that do not offer a D-SNP product either directly or through a parent organization.

The plans with the most enrollees are United Healthcare Dual Complete (30,727) and Humana Choice (24,738). New to the Michigan D-SNP market, Zing Health's Dual Complete Plus MI plan has 40 enrollees.





| Parent Organization | Plan | Total Enrollees Sept. 2023 | Total Enrollees Oct. 2023 |
|---|--|----------------------------|---------------------------|
| Humana, Inc. | <ul style="list-style-type: none"> Humana Choice (PPO) Humana Gold Plus (HMO) | 45,939 | 47,352 |
| UnitedHealth Group | <ul style="list-style-type: none"> UnitedHealthcare Dual Complete Choice (PPO) UnitedHealthcare Dual Complete (HMO) UnitedHealthcare Dual Complete Select (HMO) | 41,277 | 42,549 |
| Centene (formerly Meridian Health Plan of Michigan) | <ul style="list-style-type: none"> Wellcare Dual Access Open (PPO) Wellcare Dual Access (HMO) | 13,582 | 13,518 |
| Molina Healthcare | <ul style="list-style-type: none"> Molina Medicare Complete Care (HMO) Molina Medicare Complete Care Select (HMO) | 13,281 | 13,241 |
| Corewell Health | <ul style="list-style-type: none"> Priority Medicare D-SNP (HMO) Priority Medicare D-SNP + Kroger (HMO) | 10,930 | 10,882 |
| CVS Health Corporation | Aetna Medicare Assure Premier (HMO) | 8,523 | 8,595 |
| Henry Ford Health System/Health Alliance Plan | HAP Medicare Complete Duals (HMO) | 652 | 644 |
| McLaren Health Care Corporation | McLaren Medicare Inspire Duals (HMO) | 413 | 424 |
| Commonwealth Care Alliance | CCA Medicare Maximum (HMO) | 408 | 424 |
| Centene Corporation | Ascension Complete Michigan D-SNP (HMO) | 292 | 308 |
| Zing Health | Zing Dual Complete Plus MI (HMO) | 41 | 40 |
| | Total | 135,338 | 137,977 |

Chronic Condition Special Needs Plan (C-SNP)

There are eight C-SNP plans in the Michigan market, but only four health plans have enrollees as of October 2023. This year, there has been a decrease in C-SNP enrollees compared to last year. There was a total of 1,054 C-SNP enrollees in February 2022, compared to 772 enrollees in October 2023.

Erickson Advantage Champion has the highest number of enrollees (403), but their enrollment is distributed across a 10-state service area where Erickson Senior Living facilities are located that includes Oakland County. Zing Essential Wellness Diabetes and Heart MI had 278 enrollees in October 2023.

| Parent Organization | Health Plan | Specialty Diseases | Total Enrollees Sept. 2023 | Total Enrollees Oct. 2023 |
|--|--|---|----------------------------|---------------------------|
| UnitedHealth Group | Erickson Advantage Champion (HMO – POS) | <ul style="list-style-type: none"> Cardiovascular disorders Chronic heart failure Diabetes | 428 | 403 |
| Zing Health | Zing Essential Wellness Diabetes and Heart MI (HMO) | <ul style="list-style-type: none"> Cardiovascular disorders Chronic heart failure Diabetes | 251 | 278 |
| Innovative Long Term Care Management, Inc. | <ul style="list-style-type: none"> Align Connect (HMO) Align Kidney Care (HMO) | <ul style="list-style-type: none"> Dementia End Stage Renal Disease | 90 | 91 |
| | | Total | 769 | 772 |



Institutional Special Needs Plan (I-SNP)

There are three I-SNPs in Michigan with a total of 1,312 enrollees as of October 2023. This is an increase of one of since September 2023. Longevity Health Plan has the most enrollees (718) compared to Align Thrive (451) and Erickson Advantage Guardian (143).

| Parent Organization | Plan | Total Enrollees Sept. 2023 | Total Enrollees Oct. 2023 |
|--|---|----------------------------|---------------------------|
| Longevity Health Founders, LLC | Longevity Health Plan (HMO) | 698 | 718 |
| Innovative Long Term Care Management, Inc. | Align Thrive (HMO) | 462 | 451 |
| UnitedHealth Group | Erickson Advantage Guardian (HMO – POS) | 151 | 143 |
| Total | | 1,311 | 1,312 |

HEALTHY MICHIGAN PLAN ENROLLMENT

The Michigan Department of Health and Human Services (MDHHS) reports enrollment counts for the Healthy Michigan Plan (HMP), its Medicaid expansion program for low-income non-elderly adults who do not meet eligibility criteria for traditional program coverage, at the beginning of each week on its [website](#). The enrollment number includes beneficiaries enrolled in health plans and beneficiaries not required to enroll in a health plan. Enrollment stood at **998,942 as of October 23, 2023, the last day of October numbers were available. This is a decrease of 36,125 since September 25, 2023.**

MEDICAID POLICIES

The Michigan Department of Health and Human Services (MDHHS) issued several publications that are available for review on the department’s [website](#).

The [website](#) shows three new policies issued in October.

- [MMP 23-56](#), Issued October 2, 2023, Centers for Medicare & Medicaid Services (CMS) Certified Community Behavioral Health Clinic (CCBHC) Demonstration
- [MMP 23-57](#), issued October 2, 2023, Update to Bridges Administrative Manual (BAM) Non-Emergency Medical Transportation (NEMT) Policy
- [MMP 23-58](#), issued October 2, 2023, Supplemental Security Income (SSI)-Related Medicaid Asset Policy





The [website](#) shows three proposed policies for which the public comment period is still open.

- [2341-Pharmacy](#), Documenting Beneficiary Consent Authorizing Automatic Refills of Prescribed Pharmacy Products
- [2331-BH](#); Revision to Wraparound Services for Children and Adolescents
- [2338-Hospital](#); Outpatient Hospital 340B Charges

MDHSHS released eight Medicaid Provider L-Letters of potential interest in October, per their [website](#).

- [L 23-65](#); Medicaid Services Important in the Identification of Chronic Kidney Disease (CKD)
- [L 23-67](#); Notice of Intent to Submit a State Plan Amendment (SPA) Request to Increase Community Transition Services (CTS) 1915(i) Targeted Case Management Rate
- [L 23-60](#); Wraparound Services for Children and Adolescents under 21 Years of Age
- [L 23-66](#); Notice of Intent to Submit a State Plan Amendment (SPA) Request to Update Healthy Michigan Plan Cost Sharing Requirements
- [L 23-56](#); Hospital Reimbursement for Spinraza and Drugs Provided Under Outcomes-based Contract Arrangements
- [L 23-62](#); Fiscal Year 2024 Home Help Agency Provider Pay Rate
- [L 23-61](#); Home Help Individual Caregiver Pay Rate Increases
- [L 23-59](#); Notice of Intent to Submit a State Plan Amendment (SPA) Request to Update Behavioral Health Treatment and Personal Care Services Direct Care Wage Increase

For additional information, contact [Cammie Cantrell](#).

